

Job Description

Title: Investment Sales Associate

Location: Chicago, IL

Relevant Work Experience: 1+ Years Preferred

Education Level: Bachelor's Degree

Compensation: Essex offers competitive compensation and bonus incentives

About Essex Realty Group, Inc:

Essex Realty Group, Inc. specializes in the sale of investment real estate throughout the Chicago metropolitan area. Since its founding in 1990, Essex has carved a unique niche, focusing exclusively on the brokerage of investment properties valued between \$1 million and \$30 million, with a strong emphasis in multi-family.

General Summary:

This Associate will report directly to Jon Morgan and David Goss, Managing Directors of the company. Primary responsibilities include performing valuation analysis of multi-family investment properties, analyzing financial statements, marketing, business development and database management with significant contact with clients.

This position is for a business-minded, entrepreneurial person, who is excited about the prospect of learning how commercial real estate is valued, financed and transacted.

Skill Set Requirements:

Candidates should:

- Have a Bachelor's Degree in finance, marketing or a related field.
- Have an understanding of cash flow analysis and financial reporting.
- Be detail oriented and well organized.
- Be proficient with Microsoft Office Suite (Excel, Word, Power Point, Publisher).
- Be personable and be able to work in a sales-motivated environment.
- Be self-motivated and have an entrepreneurial spirit.

Contact:

Candidates should submit a resume with a cover letter to: jonmorgan@essexrealtygroup.com